

More CFM, Performance for 2013 R-8545, R-9720, and R-9725 to Get SPAL Blowers and Fans Next Spring

e will update our R-8545, R-9720, and R-9725s with SPAL fans and blowers starting in Spring 2013, delivering big improvements in CFM and perfor-

The R-8545 is a backwall A/C unit and the R-9720 and R-9725 are remote-mount condensers for heavy-duty vehicles and off-road equipment cabs. "In all three, you'll feel a noticeable change in airflow," says Tim Oliphant, Red Dot's chief project engineer.

In testing, the R-8545 with a SPAL blower produced 290 CFM of airflow, a 11% increase over the current blower.

The R-9720 with a 12-inch SPAL fan

produced 908 CFM, a 64% improvement over the current model, while the R-9725, with two 9-inch SPAL fans, produced 901 CFM, an 11% increase.

We're excited to add SPAL products to our aftermarket units and condensers and want the transition to be as simple as possible. If you use the R-8545, R-9720, or R-9725 for OE installations, please contact Bill Jewell at (206) 574-6566 for specifications that you can communicate to your customers, including any changes in installation or service.

Model	Old	Airflow New	Increase	Old BTU/Hr	New BTU/Hr
R-8545	265 CFM	294 CFM	11%	28,600 (Heat) 18,000 (Cool)	31,460 (Heat) 19,800 (Cool)
R-9720	554 CFM	908 CFM	64%	30,000	39,000
R-9725	814 CFM	901 CFM	11%	33,000	36,500

Red Dot News

2013 Red Dot Distributor Conference

Save the date and get your passport ready: Red Dot will hold our 2013 Distributor Conference from Jan. 28-31. Look for location details in the coming weeks.

See Us at MACS

Join us Feb. 6-9 at the 2013 MACS Training Event & Trade Show in



SERVICE TIPS

Why Fall is A/C Season

all is a great time to promote A/C service, especially after a hot summer. Vehicle owners may not know it, but a little preventive maintenance now will bring better defroster performance throughout the winter.

Of course, PMs can also generate more parts and service business for you.

Check your Red Dot catalog for a year-round PM schedule for major components in the A/C system, or get

our Preventive Maintenance brochure. Go online at <u>www.reddotcorp.com/resources/product-literature</u>.

Whether vehicle owners schedule PM work by the mile, by the month, or by the operating hour, they should check the HVAC system every time they check the engine oil.

Talk to your Red Dot Account Manager about how to use our schedule to generate parts sales year round.

SALES

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Charles Wilkes — Cell: 904-206-1014 Charles Wilkes @ Red Dot Corp.com

A Fix for Corroded Fittings

Muscling off a corroded hose fitting can be a pain, but how do you get penetrating oil to the threads? Before you cut away that stuck fitting, try this approach:

1. With a #3 centering bit (7/64 inch diameter), drill through the center of one side of the female hex nut. The bit depth is 7/64 of an inch (0.110 inches), just enough to go through





an 0.105-inch nut. If you nick on the edge of the fitting's male threads (unlikely, but it could happen), clean it up with a thread file or tap-and-die set.

2. With a can of your favorite penetrating oil, insert the straw into the hole and spray. Let it sit and then try again.





MARKETING

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All times are in the Pacific Time Zone